

EXECUTIVE SUMMARY

Piggyback Recommendation of \$500,000 or Greater 58-077R - Agricultural and Lawn Equipment

This recommendation is to approve the Piggyback 58-077R for the purchase of Agricultural and Lawn Equipment starting November 8, 2017 through June 30, 2020, with a spending authority of \$400,000. This Agreement is a piggyback of State of Florida Department of Management Services, Contract No. 21100000-15-1, which started on September 1, 2015 and is effective through June 30, 2020.

This Piggyback covers the purchase and delivery of new agriculture and lawn equipment such as; utility tractors, agricultural tractors, mowers, hand held equipment, and accessories. The contract is awarded to over nineteen (19) nationally and internationally recognized Brands/Manufacturers, but after further analysis from the Physical Plant Operations team, the recommendation is to award only to the following vendors:

- Clark Equipment Company
- Deere & Company
- Wesco Turf, Inc.

The benefits the District will receive by using this Piggyback are demonstrated below:

- Statewide coverage and Manufacturer Authorized Repair Facilities available.
- Price discounts across twenty-one (21) Groups on Base Equipment, OEM Options, Accessories and Implements, and Parts ranging up to thirty-two (32) percent off of list price (MSRP).
- Additional discounts possible for large quantity orders.
- Lead Time Varies – up to 180 days (based on equipment and selected options).
- Prices include all charges for packing, handling, freight, distribution, and delivery.
- Manufacturer's standard warranty included with a minimum of one year.
- Pricing tied to Bureau of Labor's Producer Price Index to keep current with market.

The Office of the General Counsel has approved this piggyback for legal sufficiency.

Financial Impact

The forecasted spend authority to replace worn out and/or unrepairable equipment for all sites (schools and departments), and PPO department is \$150,000 per year.

(total spend authority requested for approximately two (2) years and seven (7) months (rounded))
\$400,000

The budget will come from various school and department operating budgets.